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Media Contact
Crystal Ligda
312.673.5703

cligda@nafcd.org/cligda@nbmda.org

Distribution Management University Provides Focused Education for Enhancing Leadership Skills

CHICAGO – The 2013 Distribution Management University (DMU) will be held in conjunction with the NAFCD + NBMDA Annual Convention on Tuesday, November 12 from 8:00 a.m. - 5:00 p.m. The 2013 DMU is the ideal opportunity for general, sales, operations and branch managers to enhance management skills and increase industry knowledge.



This fully-interactive learning opportunity is designed specifically to develop distribution managers' professional leadership skills. The 2013 DMU is all about the real world of the market level manager. Sessions are fast paced, interactive and fun, and provide real tools to grow profit and market share.

Sessions will be led by Steve McClatchy, one of the most highly rated speakers at the University of Industrial Distribution (UID) event held in March 2013. McClatchy has been speaking for over a decade to high level audiences on the topics of leadership, performance, personal growth and work-life engagement. McClatchy is the Founder of Alleer Training & Consulting, a firm focused on helping companies and individuals improve performance and achieve outstanding results.

Enroll your managers in the 2013 DMU today to see immediate cost savings and productivity boosts to your business. Register by September 10 and save \$100.

"The DMU is a great opportunity for managers to enhance their skill set and receive education that will help them run their branches," said Michelle Miller, executive director of NAFCD. "The event has been condensed to one day, providing distribution managers with a very focused environment for improving their leadership, and allowing them to engage in full conference activities the rest of the week."

"We are excited to have Steve McClatchy as the speaker for this year's DMU," said Kevin Gammonley, executive vice president of NBMDA. "McClatchy received rave reviews for his presentation at the 2013 UID and provided great takeaways that helped attendees accomplish their goals. I look forward his presentation at the 2013 DMU and know it will certainly be beneficial for those in attendance."

Learn more about the 2013 DMU at www.distributorconvention.org/dmu.

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About NAFCD

NAFCD is a North American, not-for-profit trade association serving distributors and suppliers of floor covering materials and related products. Its purpose is to enable wholesale floor covering distributors to be the most

efficient, professional and profitable vehicle for bringing their suppliers' product to market resulting in the highest degree of dealer satisfaction. For more information, visit www.nafcd.org.



About NBMDA

NBMDA is a multi-segment trade association representing the leading wholesale distributors of specialty building products and woodworking materials. Membership segments represent distributors and manufacturers that serve the independent building material, lumber, and kitchen and bath dealer, regional and national home centers, as well as those that serve production companies involved in cabinetry, architectural woodwork, stock woodwork, store fixtures, solid surface fabricating, plastics fabricating, general and specialty woodworking industries. For more information, visit www.nbmda.org.